



Dr. Mohamed Ghaleb, MD(MBBCH), Msc., MHSA-Armstrong State Univ.(Competencies and working experiences Briefing)

Mohamed **G**haleb, is international consultant in Healthcare management from US. And clinical Cardiologist. He is Egyptian Clinician and Healthcare Executive spent part of his life in United States studying and practicing healthcare Business management and clinical cardiology. In 2010 He earned post graduate Diploma in healthcare management from American University in Cairo, in 2012 He became a cardiology specialist and Assistant lecturer after earning master degree in clinical cardiology from Cairo university in 2013. He was selected by Egyptian government to study Healthcare management in US. In 2015 He earned Master degree in Healthcare Administration- Armstrong State University (MHSA) with first class honor. He has vast experience in both clinical cardiology and healthcare management. During his stay in US he was attached to one of the largest healthcare system in US, St Joseph Candler Hospital as administrative fellow. During his fellowship He was attached directly to the Hospital COO and he conducted several improvement projects. In 2015 he returned back to Egypt and became responsible for managing a large UN project in Egypt called Medical Assistance for refugees in Egypt. In 2016 He established the first active (institute of healthcare Improvement) IHI Chapter in Egypt in collaboration with IHI in US. By Dec.2016 the Chapter achieves 16 improvement projects in different National public hospitals and spread the concept of IHI Quality improvement methodology between 50 Egyptian healthcare Professionals. Moreover He launched the Global health leaders' initiative for National Healthcare Executives in collaboration with American college of healthcare Executives. The initiative is a step towards establishing international

professional association for national Healthcare executives. Beside his record of accomplishment in healthcare management, He was assigned as a consultant for British university in Egypt (BUE) to design a post graduate program in healthcare management for Egyptian Healthcare professionals. And assigned as a liaison between Imperial college in London and Egyptian Society of Cardiology designing Post graduate certificate in Preventive cardiology for Egyptian cardiologist.

Below is Summary of Dr.Ghaleb Expertise in Eight Points:-

- **Clinical service line management and Clinical Development Projects:** including Gap analysis by finding the gaps in the current practices in relation to international Healthcare standards. Upgrades the Performance in the way that impacts the revenue and patient outcomes.
- **Healthcare Quality Management:** As a founder of IHI chapter in Egypt. He has the faith healthcare Quality is more than Accreditation certificates it also should look for Healthcare improvement projects, process improvement by eliminating wastes and clinical quality, Patient Experience and establishing centers of excellence along with provision of comprehensive medical services and transition of care.
- **Healthcare Business Development.** As a clinician executive, He is fully aware that Healthcare Marketing depends on trust rather than selling services. He has deep experience building trust and keeps your medical services more comprehensive that will result in boosting your organization profit margin.
- **Strategic Planning and Development:** Dr.Ghaleb Has experience supporting several Healthcare providers in US designing their business strategy and reach the best possible profitable solution for their organizations, through deep financial Analysis, feasibility studies and community Health need Assessment.
- **Healthcare Operation Management:** He has the chance to run a large UN health project in Egypt successfully for more than 2 years with full budget control, good customer satisfaction and clinical outcomes.
- **Continuous Medical /Healthcare management Education:** During His mission to US He was responsible for teaching Healthcare management for undergraduate students in Armstrong state University in US along with building partnership between National and international schools in clinical and Healthcare management field. (Imperial college in London and Egyptian Society of Cardiology, Armstrong State University and American University in Cairo). He has the opportunity to design a curriculum matching the international standards of Education for post graduates in BUE and EGSC.

- **Partnerships and international relations:** with international organizations especially in US. He has several connections in US that could enrich the current national business with diverse international expertise.
- **Clinical Experience:** As a clinical cardiology specialist with western experience in managing different Heart Problems along with conducting researches in clinical cardiology, he is currently completing his PhD in Clinical Cardiology.

Competencies and Skills

- 1- **Communication Skills** : He is able to communicate verbally with national and international peers, respond to emails within 24 hours, calm temper. Good presentation skills as His experience in US score his presentation skills high. He has a high analytical skills as a clinician , executive , he can read number and analyse situation critically that support best decision.
- 2- **Leadership Skills:** He is a visionary leader as he is able to create and design vision that cultivates the business. He is innovative, able to turns ideas to real-life and motivates others to succeed.
- 3- **Professionalism:** He deals with others in a very professional way, he created code of ethics in several workforces. Also He can control his emotion in a very professional way. He is attached to several elite professional institutions like American college of healthcare Executive, IHI, European Society of cardiology.
- 4- **Healthcare Environment:** as a clinician cardiologist , He is fully aware with National and international hospital environment at both level provider and payer levels
- 5- **Business Skills:** He has a very good academic background and experience in implementing business skills in healthcare market. During his practice in US and in Egypt he has the skills of proposal writing , budget control, criticize financial ratios, integrate finance and operations together, Healthcare quality , IT system implementation , Human resource and talent management, marketing planning and strategic planning.
- 6- **Clinical Skills:** as clinical cardiologist, he has a vast experience dealing with complicated cardiac cases , conducting Echocardiography and cardiac interventions
- 7- **Research and Critical Appraisals:** As assistant lecturer/researcher, he is involved in several national and international publications (Academic and community based researches).

Dr.Ghaleb Academic and Professional institutions



Cairo University



THE AMERICAN
UNIVERSITY IN CAIRO
الجامعة الأمريكية بالقاهرة

Armstrong
STATE UNIVERSITY



Duke University
School of Medicine

Alternate Logo



ST. Joseph's/Candler
Live smart.



American College of
Healthcare Executives
for leaders who care®



EUROPEAN
SOCIETY OF
CARDIOLOGY®



AMERICAN
COLLEGE of
CARDIOLOGY

Dr.Ghaleb Working Experience institutions



KASR ALAINY
CAIRO UNIVERSITY - FACULTY OF MEDICINE

وزارة الصحة والسكان
جمهورية مصر العربية



MEGA SCAN
the right choice



Imperial College
London



Cairo University



كايرو سكان
للأشعة والتحاليل
CAIRO SCAN
Radiology & Labs



THE AMERICAN
UNIVERSITY IN CAIRO
الجامعة الأمريكية بالقاهرة



World Health
Organization